Message Text

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AMCONSUL ALEXANDRIA

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E.O. 11652: N/A

TAGS: ETRD, ENGR, PEPR, EG, IZ. SUBJECT: IRAQI-EGYPTIAN TRADE

REF: CAIRO 04913

1. EGYPTIAN COMMERCIAL ATTACHE LAST NOVEMBER TOLD USINT OFFICER THAT IRAQI AND EGYPTIAN GOVERNMENTS HAD JUST SIGNED AN AGREEMENT FOR EGYPT TO DELIVER IN 1978 5,500 MASSER AUTOMOBILES AT AN AVERAGE PRICE OF 3,000-3,300 DOLLARS A PIECE DEPENDING ON AMOUNT OF SPARE PARTS PROVIDED. THIS 16.5 - 18 MILLION DOLLAR CONTRACT WAS, HE SAID, PARTIALLY OFFSET BY EGYPT'S PURCHASE OF 300 SCANIA AND SALAHIDDIN TRUCKS WORTH APPROXIMATELY 4.5 MILLION DOLLARS. HE ALSO REPORTED THAT IN JULY 1977 THE EGYPTIAN PRIVATE SECTOR HAD PURCHASED 850 "ANTAR" TRACTORS. WHICH IRAQ ASSEMBLES FROM COMPONENTS MANUFACTURED IN POLAND. NONETHELESS, THE CAR SALE PLUS EGYPT'S NORMAL EXPORTS (MAINLY TEXTILES) TO IRAQ WOULD PROBABLY GIVE EGYPT A BILATERAL TRADE SURPLUS OF \$6 - \$8 MILLION IN 1977. THE SURPLUS, HE THOUGHT WOULD BE USED TO OFFSET EGYPTIAN LIMITED OFFICIAL USE

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DEBTS TO IRAQ FOR OIL PURCHASES IN THE EARLY 1970'S.

2. COMMENT: IRAQI-EGYPTIAN ECONOMIC COMMERCIAL RELATIONS ARE GOVERNED BY A 1958 ECONOMIC AGREEMENT WHICH PROVIDES FOR YEARLY MEETINGS OF A JOINT ECONOMIC COMMISSION. ACCORDING TO AN IRAQI SOURCE WHO CLAIMS TO HAVE OBTAINED THE INFORMATION FROM THE DIRECTOR GENERAL OF ARAB TRADE

RELATIONS IN THE MINISTRY OF TRADE, THE AGREEMENT ALSO
PROVIDES FOR SETTLEMENT OF TRADE IMBALANCES IN HARD
CURRENCY UP TO AMOUNTS NOT TO EXCEED ONE MILLION US
DOLLARS ANNUALLY AND THE REMAINDER CARRIED OVER FROM YEAR
TO YEAR. REPORTEDLY EGYPT HAS RUN UP A NET DEFICIT OF NEARLY
ONE HUNDRED MILLION DOLLARS SINCE 1958. IRAQI ACCOUNTING,
HOWEVER, MAY INCLUDE AN EIGHTY MILLION DOLLARS "GIFT" OF
CRUDE OIL WHICH THE GOI PRESENTED TO PRESIDENT SADAT WHEN HE
VISITED IRAQ IN 1975.
PECK

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